

## Business Insights Dashboard

Start your day with the information you need most. Sage MAS 90 and 200 Business Insights Dashboard turns your data into actionable knowledge so you can make informed, critical decisions. Using Business Insights Dashboard, you'll stay on top of critical business information and be better prepared to thrive in today's fast-paced, highly competitive business environment.

Business Insights Dashboard presents summary business information in a graphical format that allows you to instantly see the state of your business. Flexible, yet simple to use, this great tool provides personalized and timely delivery of your data, or you can also access it directly from Microsoft Internet Explorer or Outlook. Select up to 12 standard graphical reports to display the information you want to see right on your desktop startup page. You'll use a simple startup wizard to select which reports and graphs you want to display, the order in which you want to see them, and the level of detail that you want to see. Access details directly from the dashboard, or view real-time summaries on the main dashboard page. Your customized start page delivers the data you need most, when you need it. Staying informed has never been easier!

### BENEFITS

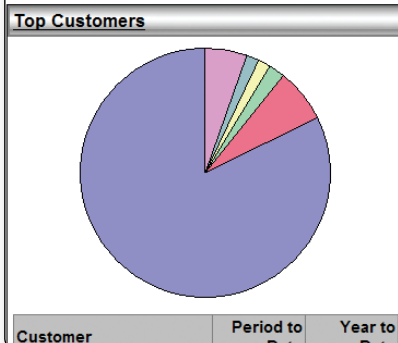
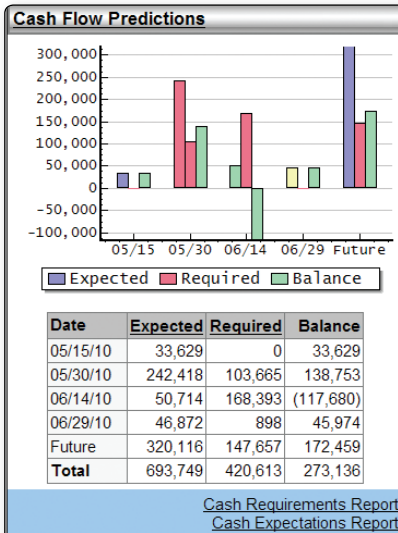
Go green and conveniently drive your business using a dashboard right on your desktop

You decide the information that is the most critical to your operation

Select up to 12 key reports, the order your information appears, and in how much detail

Make better business decisions and conduct your day-to-day operations with higher efficiency

*Start your day with the information you need most using Business Insights Dashboard. Keep your finger on the pulse of your business with the level of details you want to see, right on your desktop.*



#### Sales

	Period to Date	Year to Date
Sales	659,783	815,512
Cost of Goods Sold	191,815	253,203
Profit	467,968	562,309
Profit %	70.9 %	69.0 %
Number of Invoices	46	106
Open Sales Order Amount	47,406	

[Customer Sales Analysis Report](#)  
[Cash Receipts Report](#)  
[Sales Analysis by Salesperson Report](#)  
[Sales by Division](#)

#### Income Statement Summary

Income	Period to Date	Year to Date
Revenue	723,767	2,164,414
Cost of Sales	368,848	1,088,800
<b>Gross Profit</b>	<b>354,919</b>	<b>1,075,614</b>
Operating Expense	224,800	675,000
Other Income & Expense	(62,000)	190,000
Income Taxes		
<b>Net Income</b>	<b>72,119</b>	<b>490,614</b>

[Income Budget Comparison](#)  
[Operational Balance](#)

#### Customer Sales Analysis

Sorted by Customer Number  
For Period Ending 3/31/2010

Division Number: 01 EAST SALES OFFICE

Customer Number	Customer Name	Average Days Pay / Overdue	Sales	Cost of Goods Sold	Profit Percent	Cash Received	Finance Charges	Number of Invoices	Number of Finance Charges
ABP	American Business Futures	4	10,178.35	2,733.99	73.14 %	8,482.38	0.00	14	0
AVNET	Avnet Processing Corp	52	2,541.25	587.00	76.95 %	1,956.00	0.00	2	0
BRESUN	Breslin Para Supply	0	9,933.25	3,917.00	59.86 %	2,145.00	44.12	6	1
HILLSB	Hillburo Service Center	0	1,590.92	115.99	92.74 %	2,517.81	0.00	2	0
RSSUPPL	R & S Supply Corp	5	1,314.75	590.00	57.41 %	2,928.50	0.00	1	0
SHEPARD	Shepard Microsystems	0	13,216.24	5,880.00	55.81 %	6,129.00	0.00	5	0

Use the hyperlinks within the charts to drill down and access the details.

**FEATURES**

<b>Easy Access to Information</b>	View your information within the Sage MAS 90 or 200 Desktop or access it directly with Internet Explorer.
<b>Personalize Your Dashboard</b>	Choose from up to 12 standard graphical reports for your dashboard. For example, display sales for your top five, ten, or 20 customers.
<b>Quick and Easy Wizard</b>	A simple wizard promptly takes you through the set up process. You quickly step through to personalize your start page, and select the reports you want to see, the way you want to see them.
<b>Drill-Down to Details</b>	To access the detailed information, use the links within the charts to drill down into your system data.
<b>Graphics and Data Tables</b>	The graphics represent your information in an easy-to-read display. The data tables provide the numbers in a summary that you can quickly view and email to others.
<b>Automatic Data Refreshing</b>	Your Sage MAS 90 or Sage MAS 200 ERP data is automatically refreshed in the background to ensure that your dashboard displays up-to-date information. You also have the ability to refresh when launching Business Insights Dashboard, or you may specify a time for data refreshing.
<b>Print Charts</b>	Print Business Insights Dashboard charts or save to PDF.

**Select from the following charts and graphs to personalize your Business Insights Dashboard:**

- Accounts Payable Analysis
- Accounts Receivable Analysis
- Balance Sheet Details
- Budget Comparisons
- Cash Expectations
- Cash Flow Predictions
- Cash Requirements
- Expenses
- Income and Balance Sheet
- Income Statement Details
- Key Ratios
- Purchases
- Revenue
- Sales
- Sales by Product Line
- Top Customers
- Top Items
- Top Vendors
- Work Force Statistics

*“Business Insights Dashboard allows us to be much more strategic in our thinking, and keep our finger on the pulse of the company.”*

*Mary Halvorson, Operations Director  
Orpheus Music, Inc.*

**You can also drill down and make inquiries into the following Sage MAS 90 and 200 reports from Business Insights Dashboard:**

- Accounts Payable Analysis
- Accounts Payable Aged Invoice
- Accounts Receivable Analysis
- Accounts Receivable Aged Invoice
- Benefit Accrual
- Budget and History
- Cash Expectation
- Cash Requirements
- Customer Sales Analysis
- General Ledger Detail
- Inventory Sales Analysis
- Monthly Purchases
- Monthly Sales Recap by Product
- Sales Analysis by Salesperson
- Vendor Purchase Analysis Inquiries
- Customer
- Inventory Item
- Vendor



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