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FEEDBACK FORUM

We welcome your feedback. Please feel free to send us your feedback at any time. Using e-mail is a good way. Send to: office@pas90.com with "Feedback" in the subject line. With your feedback we can provide you with better and more accurate customer service.



THE
PASSAGE

A Newsletter for Clients of Parkinson Accounting Systems

Spring 2007

Volume I, Issue XVII

Welcome New Clients!

Ashlock Company
 - *San Leandro*

Golden Gate Community, Inc.
 - *San Francisco*

Homestead Pasta
 - *South San Francisco*

Metro Poly Corporation
 - *San Leandro*

Torn Ranch
 - *Novato*



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Module Spotlight: Point of Sale® Professional for MAS 90 and MAS 200

Point of Sale® Professional is an enhancement for the MAS 90 and MAS 200 application developed by Hightower. The Point of Sale module works with MAS 90 to provide an effective and time-efficient product for any retail or wholesale business in need of a point of sale system. This module is designed to support multiple store locations and will give you more control over your retail business.

Point of Sale® Professional features several types of transactions used by many businesses, including sales, orders, layaways, rentals, customer payments and quotes, and allows you to add discounts and miscellaneous charges to transactions or line items. This module is also the ideal solution for businesses that use membership fees such as health clubs. Point of Sale's membership support gives you the ability to track membership attendance and utilize scannable ID cards. This module's user interface for entering transactions allows cashiers and sales staff to easily enter customer transactions, and provides access to detailed information about completed transactions, customer details, and item details. The user interface of the entire module was designed to streamline the transaction process.

Point of Sale® Professional provides your company with detailed reports about transactions and other financial totals for the day and accounting period. Your company can use these reports to double-check accuracy and then update the MAS 90 system with the Point of Sale Professional data. Point of Sale Professional works with standard point of sale equipment including cash drawers, receipt printers, credit card processors, check readers, bar code scanners, and pole displays, to provide your customers with fast and accurate transactions each and every time.

The Point of Sale module can be integrated with other MAS 90 modules to create a comprehensive point of sale, inventory, and accounting system. When integrated, each module "shares" common information with any related modules. Your company can integrate the following MAS 90 modules with the Point of Sale Professional module:

PAS NEWS



PAS welcomes new employee Linda Sharp. Linda will be helping us with marketing and administrative functions. Linda brings many years of experience in administrative management to the team and we are glad to have her on board. Linda will replace David Moon who left in early January. Linda can be reached at extension 104, or linda@pas90.com.

PAS also welcomes new associate Sally Westgate. Sally has worked with MAS 90 and MAS 200 for many years as a controller for several companies. She is very experienced using Frx Financial Reports and has already provided great benefits to our clients. Sally is at extension 105, sally@pas90.com.

PAS is proud to announce Kurt Kunselman's six year anniversary with the company as of March 1st, 2007. We look forward to many successful years to come providing excellent service for PAS and our clients.

Sage MAS 90 and MAS 200 version 4.20 is about to be released. This release updates the Accounts Payable module to the new business framework. AP joins Library Master, General Ledger, Accounts Receivable, and Sales Order as the modules taking advantage of grid entry and advanced customization capabilities.

PAS has been exceptionally busy these last few months. I would like to thank all of our loyal clients for being patient with us as we ramp up for this new level of demand. Our goal is to provide the absolute best customer service for MAS 90 and MAS 200 available.

SPECIAL THANK YOU'S

Thank you once again to Tim Tikalski of RINA Accountancy. Tim has kept Parkinson Accounting Systems in mind when working with his prospects and clients. We are glad to have the opportunity to help, Tim.

Thank you to Kristen Growney of Rubicon Enterprises for referring us to GGCI in San Francisco. Thank you to Pat Hughes for coming up from L.A. on short notice to help with EDI issues. Aaron Edwards, thanks for doing great SQL work for PAS clients.

Important Information Regarding Sage MAS 90 and 200 Compatibility With Microsoft Windows Vista

March 1, 2007

Effective January 30th, the Vista operating system is generally available to new and existing PC users. The current shipping versions of Sage MAS 90 and Sage MAS 200 systems are not fully compatible with the Vista operating system.

It is important to note that the compatibility issues with Vista are not isolated to our accounting software, but Vista also impacts many of the third-party products that we leverage to deliver a best-in-class mid-market ERP solution including Crystal Reports® from Business Objects and Microsoft FRx.

The Sage MAS Product Team is currently evaluating our third party products and complementary Sage Software solutions for a definitive timeline on full compatibility and certification on the Vista operating system. We will be posting a Vista Compatibility update on March 31, 2007, on <http://www.sagesoftwareonline.com>.

FAQs:

What does Sage Software recommend I do?

We encourage all customers to wait before upgrading to Vista until we can offer full support for Vista including all our third-party products and complementary solutions later this calendar year. For any new computer purchases, we recommend that customers request Windows XP Professional.

Where can I get more information on Windows Vista?

Windows Vista homepage for general information: <http://www.microsoft.com/windows/products/windowsvista/default.mspx>
Windows Vista Editions: <http://www.microsoft.com/windows/products/windowsvista/editions/default.mspx>

Module Spotlight: Point of Sale® Professional for MAS 90 and MAS 200 (cont.)

- Accounts Receivable
- Inventory Management
- Bank Reconciliation
- Sales Order
- General Ledger

At Parkinson Accounting Systems we'll be glad to discuss how the Point of Sale module may integrate with your business model and existing or planned MAS 90/MAS200 system.

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Quickbooks Corner with Kurt Kunselman QuickBooks Merchant Service for Web Stores

Now there's a hassle-free way to sell online and accept credit cards on your web store using QuickBooks Merchant Service. We've selected web store companies whose web sites integrate easily with our payment processing service so you can:

- ◆ Give your customers the convenience of secure credit card purchasing in your web store
- ◆ Process more orders more efficiently
- ◆ Manage your web store finances and your merchant account with the QuickBooks software you already own
- ◆ Save money by using one merchant account for all your sales channels

Business Alerts for MAS 90 and MAS 200

Frequently Asked Questions and Answers

What exactly is Business Alerts?

Business Alerts is an application that monitors your MAS 90 or MAS 200 database for specific criteria and sends out a notification via e-mail when those criteria are met. Examples of alerts would be a weekly email listing outstanding invoices being sent to the salesperson and the Controller.

How does the application "talk to" my MAS 90 or MAS 200 database?

Business Alerts communicates with the MAS 90 or MAS 200 database via ODBC and operates in a fashion similar to Crystal Reports.

Does Business Alerts come with any predefined processes (alerts)?

Yes. Business Alerts ships with numerous predefined processes. Business Alerts Professional will allow you to create unlimited alerts for all modules at an upgraded prices.

Can I modify the predefined alerts?

Yes. All of the predefined alerts can be modified by the user and in fact is the most common way for new users to get started and learn how to build their own alerts.

Can I modify the SQL statement automatically generated when I build a new query?

Business Alerts generates SQL statements automatically when a query is generated. It is recommended to use the SQL command created by the Query Builder in Business Alerts for optimal results. Parkinson Accounting Systems can help you if you need additional assistance with your alerts.

Can I create my own alerts?

Yes. You can create as many alerts as you want with Business Alerts Professional. Business Alerts Select comes with your current MAS software.

Business Alerts for MAS 90 and MAS 200

Frequently Asked Questions and Answers (cont.)

Can I send alerts to customers?

Yes. Business Alerts has the capability to obtain the e-mail address from the data source, so any e-mail address stored within the database can be used. This includes customers, vendors and salespeople. Additionally, you may create a user-defined field (UDF) to store e-mail addresses on forms that support UDF's.

Does the MAS 200 host program/service need to be running for Business Alerts to function?

No. The Business Alerts service functions independently of the MAS 200 host program/service.

Do I need a separate server for Business Alerts?

No. However, depending upon the number of users that utilize your accounting server, the size of your database and the number and type of processes that are active, you may want to operate Business Alerts on a separate machine.

Are there any additional requirements?

Yes. In order to send e-mails the Business Alerts application needs to be able to communicate with an SMTP mail server via TCP/IP, with a local e-mail client using MAPI or with Microsoft Exchange Server. Microsoft Outlook is the supported e-mail client for MAPI applications.

How is the application priced?

Business Alerts has a suggested list price of \$1,450.

For more information on Business Alerts for MAS 90 and MAS 200 please contact Kurt Kunselman, Parkinson Accounting Systems, at 415-499-9959 ext. 102